

With Managed Print Services, savings of 30 % are just the beginning.

By expertly managing your print environment, Fuji Xerox will help you achieve cost savings in areas of printing such as supplies, maintenance, service and process improvements.

Improve efficiency and reduce printing costs by 30%

Building a managed print solution that aligns with your business objectives is easy with Xerox Partner Print Services. Fuji Xerox has all the technology, resources and experience you need.

After a thorough assessment of your office print environment, we will explain all your costs and make recommendations to help you achieve fast, measurable results. By consolidating core processes across your whole fleet, not just Fuji Xerox devices, you will achieve noticeable improvements in productivity and significant savings in areas such as calls to IT, replacement of consumables, maintenance, repair and processing less invoices.

What do our customers say?

Transport Logistics company:

“ We chose Xerox for their immediate ability to manage all our printer brands with a quality, proactive service, and we managed to reduce our annual printer costs.”



Multi-vendor Services

Multiple brands? Fuji Xerox will proactively manage them all at a fixed cost per page.

Immediate results through single management and support of proactive supplies replenishment maintenance and repair of Fuji Xerox devices and other brands such as HP, Lexmark, Samsung, Brother, Oki and Kyocera.

One contract, lots of benefits.

- Fuji Xerox award-winning Global Delivery Centre provides you with a single point of contact for all your printing needs.
- Fewer invoices to process through a single provider.
- No capital investment: maximise on the use of existing printers.
- Realise immediate cost savings when you tap into our break-fix expertise and competitive consumables supply chain.
- Manage expenditure with clear reporting of costs and usage.
- Improve staff productivity enabling them to focus on your core business with:
 - Timely supply of consumables
 - Proactive maintenance and repair
 - Fewer calls to IT

Need to drive down costs fast and improve business processes? Choose Fuji Xerox Managed Print Services.

Full Optimisation

When the timing is right, we will design and implement an optimised print environment with the latest and best technology and solutions, consolidating the number and types of devices you support.

Additional benefits for you

- Further cost savings from a rationalised print environment and implementation of print policies.
- Further productivity gains from a highly available printer network delivering advanced print capabilities.
- Lower IT support burden with fewer drivers and connections to support, and less training needed.
- New greener measures will eliminate unnecessary printing.
- 90% reduction in waste with some of our world class technology.
- Enhanced security and user authentication.

A results-driven approach that works.

We will assess your current print infrastructure, costs and business processes to establish a baseline against which you can measure future improvements and savings.

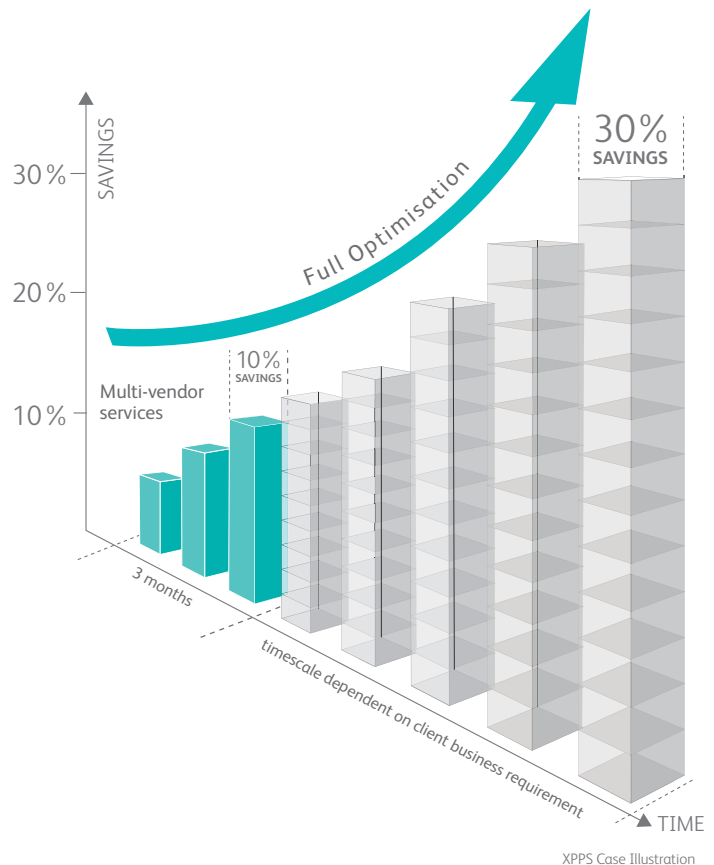
Together we will design a new office environment aligned with your business objectives and printing policy to optimise your print environment, maximise cost savings, improve staff productivity and contribute to sustainability by reducing your energy consumption and CO² emissions.

Beyond cost savings we will also evaluate work practices with you and identify existing processes that can be improved, for example by automating manual document workflows or printing at the point of need through Mobile Print. This gives more time back to IT and enable all end users to become more productive in your business.

Upon implementation, we will manage the new infrastructure for you and jointly review and monitor for continuous improvements.

Market experts cite Fuji Xerox's unique toolset, multi-brand support and capability to execute as reasons for the market leadership in managed print services.

Partner with us to achieve the best print environment for your organisation and free your employees to concentrate on what matter the most: your core business.



What do our customers say?

Public Sector

“ We have significantly reduced the administration costs of processing invoices and ordering consumable – not to mention the savings we derive from less waste paper and power consumption.”

Xerox Partner Print Services

We will give you the support, tools and technology you need.

For more information or for your nearest authorised Fuji Xerox Printers reseller, visit our website or call:

Australia 1300 793 769

New Zealand 0800 993 769

www.fujixeroxprinters.com.au

www.fujixeroxprinters.co.nz

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