



Managed Print Services

Optimise your office print infrastructure

Overview

When it comes to managed print services, it's all about provider capabilities. So, what does it take to Reduce Costs, Boost Productivity and create a Secure and Sustainable Infrastructure?

It takes the proven technology that many businesses worldwide rely on. A fully integrated tool suite designed to adapt to your organisation, and developed by a recognised leader in managed print services – Fuji Xerox.

The benefits of Managed Print Services (MPS) according to the experts*

- Improvements in print and copy costs
- Greater visibility of your print and copy environments
- Improved productivity and focus for IT and purchasing
- Environmental improvements
- Security improvements with technology and software
- Confidence that your Managed Print Services provider is looking to solve your pain points as a trusted advisor

*InfoTrends "Why you should consider Managed Print Services", September 2010.

Globally proven tools, processes and technology

Managed Print Services Processes

From sales to delivery, Fuji Xerox Managed Print Services Technology enables real results – year after year. That’s because we use comprehensive proven tools and processes. Beginning with an assessment of your business requirements and current print infrastructure, we gather device data with our easy-to-use device discovery software. And develop a true total cost of ownership. Advanced modelling software then allows us to map devices to floor plans and design your optimal print environment.

All of this upfront preparation provides a clear picture of the changes. And paves the way for a seamless implementation. Finally, with our integrated web-based software, we monitor and manage your environment to ensure peak performance.

Fuji Xerox Technology Suite Capabilities

Supporting many different manufacturers’ devices, the Xerox Technology Suite provides end-to-end management of your output environment. These advanced tools, designed specifically for delivering managed print services, integrate into your existing infrastructure, without disrupting workflows or network performance. You’ll find it easy to do things like check the status of your devices, maximise uptime with proactive service and supplies alerts, receive detailed reports – and much more.

It’s about making the most of your current investments, while finding new ways to control costs and increase productivity.

Device Discovery

With our device discovery tools, you’re just a few clicks away from having a thorough asset inventory. And via a simple email link, we can capture device data remotely. In an instant, we’ve gathered an extensive list of device properties, including meter reads, serial number, manufacturer and model name, colour capability, network address and more. All of your asset data is then easily accessible and completely secure in our private cloud data warehouse.

And with that key data in place, we’re set to proceed with optimisation.

Design and Optimisation

We begin with Asset DB, one of our market-leading software tools. By automatically importing all of your asset data from the discovery process, we’re able to generate your total cost of ownership, the essential first step toward cost savings. From here, we can also begin to design your optimal environment.

Other providers enter data manually or use drawing tools that aren’t designed for mapping devices. But we enable accurate and timely data through automation, and sophisticated design technology created specifically for print optimisation. Like our feature-rich mapping tools that make floor layouts accurate and easy to understand.

Of course, it isn’t just about the tools, it’s also about collaboration. That’s why we recommend developing a print policy together. To determine print rules, metrics and more for the final design of your print environment.

With Fuji Xerox technology, it’s easy for you to visualise multiple floor map scenarios. And understand how changing user requirements can impact your business. When you have this kind of flexibility, you’ll move toward a preferred design faster, which is really about faster implementation and cost savings.

What about environmental sustainability? Information about your CO² emissions, power consumption and more is also readily available.

It’s all about giving you a complete picture. Like being able to see user data, such as volume printed per user, colour versus black and white, and devices chosen. And, as you’re reviewing our initial recommendations, it’s important to remember that you can make changes to the scenarios we present.

Comprehensive support for all your output needs



Assess.

Expert consultants will review your current output services infrastructure and identify opportunities to improve performance, streamline operations and reduce costs.



Design.

Working with your IT staff, our team will develop short- and long-range plans to improve print services management and enhance capabilities for your business.



Implement.

Our team will deploy software, optimise hardware and establish best practices and training as needed, ensuring that your business maximises productivity and cost-savings.



Manage.

Using the same tools Xerox has developed for global enterprises, our team will automate print management, including troubleshooting and repair, supplies tracking and ordering and usage monitoring.

Sales & Contract Management

Device
Discovery &
Monitoring

Assessment &
Optimisation

Service
Management
& Delivery

Business
Intelligence

Customer
Service
Portal

All the benefits of Managed Print Services with the least amount of risk

Security

With security risks and regulation on the rise, it's important to choose a managed print services provider who can address business continuity, network and data security, as part of your overall print strategy. Fuji Xerox Technology Suite is independently certified for data security. Which means you can trust that your business information will be safe.

Conclusion

If you're looking to gain efficiencies and stay competitive through managed print services, look to a proven platform. The Xerox Technology Suite. We'll take care of your output environment so you can stay focused on your business.

Why choose Xerox Partner Print Services

- 20+ years delivering document and print-related services
- Proven platform and technology with continued significant R&D (Research & Development) and resource investment – 9,400 active patents
- Thousands of MPS deployments globally across a vast array of industries
- Recognised as a market leader by third-party independent industry analysts
- 30+ years developing environmentally-conscious technologies such as Solid Ink
- Network of global ITIL (Information Technology Infrastructure Library)-aligned shared delivery centres delivering client support
- Unparalleled breadth of coverage and scalability allows us to meet the changing needs of our customers of all sizes
- Delivery by trained and certified managed print services professionals

For more information or for your nearest authorised Fuji Xerox Printers reseller, visit our website or call:

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New Zealand 0800 993 769

www.fujixeroxprinters.com.au

www.fujixeroxprinters.co.nz

